

The *ex ante* evaluation of SWOT analysis and needs assessment: Prerequisite for sound intervention logic?

Enrique Nieto

Outline

- **BACKGROUND & OBJECTIVES**
- **OVERVIEW ON *EX ANTE* EVALUATION**
- **CASE STUDIES**
- **CHALLENGES**
- **MAIN OUTCOMES**
- **QUESTIONS AND ANSWERS**

BACKGROUND

Managing Authorities are in the **process of drafting** their RDPs:

1. The **SWOT analysis and the needs assessment (NA)**

2. The ***ex ante* evaluation provides feedback on**

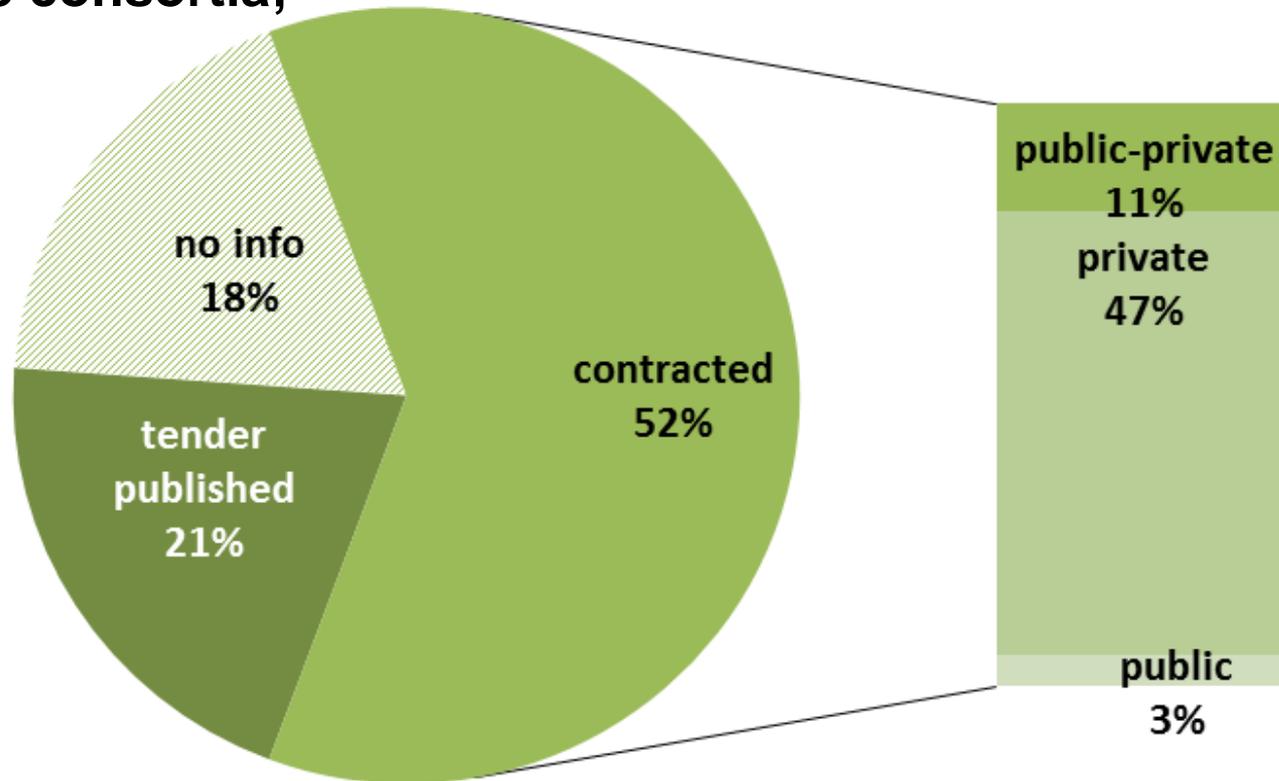
- Quality of data and use of common context indicators;
- Completeness and consistency of the SWOT-analysis and needs assessment;
- Structure of the SWOT and needs assessment;
- Linkages between SWOT analysis, needs assessment and RDP intervention logic, etc.

OBJECTIVES

- **Develop understanding** on common issues raised by the *ex ante* evaluation on SWOT and needs assessment;
- **Exchange of experiences** on SWOT analysis and needs assessment;
- **Identify lessons learnt** for the improvement of the SWOT analysis, needs assessment and intervention logic before finalizing the RDP.

Tendering and type of contract (May 2013)

Most of the contracted *ex ante* evaluations were contracted to private consortia;

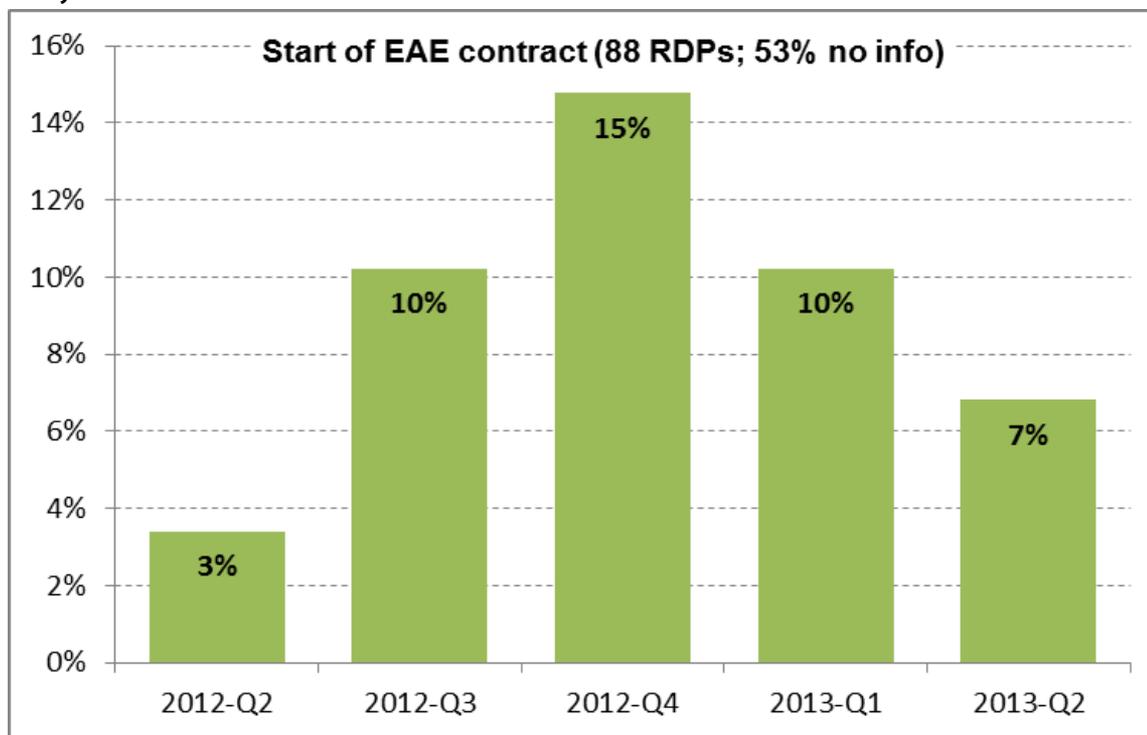


Moreover:

- 37% were assigned to evaluators previously contracted;
- 21% to new evaluators.

Contract start and duration

The majority of the *ex ante* evaluations started during the fourth quarter of 2012;



Moreover:

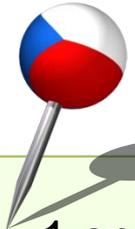
- Most of the contracted *ex ante* have an expected duration of 10-12 months, (15%) or of 13-18 months (11%);
- Only a minority has a duration inferior to 9 months or superior to 19 months (3%).

Case Studies

- **Internal thematic working groups** (e.g. risk management, LFA, investment support, etc.)
- Initially one SWOT by each thematic WG
- One **summary SWOT**
- Stakeholders were **deeply involved** (also through an online platform);
- Difficulties: the **large amount of details** to handle, some **horizontal issues** were crossing administrative boundaries.

- An **external expert** contracted for SWOT and **capacity building** for stakeholders;
- One WG for each RD priority. Findings were **translated** in one summary SWOT table;
- **Wide participation** of stakeholders in Working groups;
- Difficulties: to **stabilize the set of context indicators** and establish guidance on how they should be used.

Case Studies

- 
- **8 WGs** (1 for each RD priority, 1 on LFA and 1 on forestry) to develop **one SWOT** summary table
 - Needs: **Turn** the weak points of the SWOT into strengths, to meet opportunities and face threats
 - Difficulties: Stakeholders did **not have sufficient experience**, data was not fully available from the beginning
 - Solution: **train stakeholders and start data collection at early stages** ensuring a continuous data flow.

- 
- In several German Länder a **joint socio-economic, SWOT analysis and NA** were carried out to coordinate the interventions across CSF funds;
 - **The joint SWOT and NA was on limited use**, and more fund-specific SWOT and NA was needed.
 - Main limitation was the **diverging interpretation of priorities and needs** among programmes;
 - The **main benefits** were to be able to earlier identify thematic, sectorial or regional gaps in funding and to identify potentials for creating synergies.

Challenges faced in SWOT, NA and *ex ante* evaluation

4 Case Studies

**WORKING GROUP'S
THEMES**

Participants
identified main
challenges

1. The structure of the SWOT analysis
2. Integration of characteristics of different territories
3. The use context indicators / data in the SWOT
4. Prioritization of needs and the links to the RD strategy
5. Cooperation between *ex ante* evaluator, MA and SWOT experts and RDP stakeholders?

MAIN OUTCOMES

- Key to develop a holistic **analysis of the territory** as the bases for the SWOT analysis and needs assessment
- **Territorial differences and specificities** should be reflected in the analysis of the territory when relevant for the RDP
- Important to consider indicators' **trends** in the analysis of the territory
- At the development stage, diverse options for **structuring** the SWOT analysis and need assessment
→ The final SWOT and NA **comply with the structure requested by the EC.**

MAIN OUTCOMES

- **Links** between the identified needs with the SWOT and the situation analysis should be **clearly reflected** (flow charts, clarity in statements, etc.)
 - How to prioritize the needs:
 - **Technical approaches for prioritization**, e.g. Multi-Criteria-Analysis, cost-benefit-analysis, etc;
 - **Involving stakeholders** in the process (e.g. stakeholder-negotiation), put them in dialogue and allow them to put forward their expectations and needs;
- *needs are not prioritized based on purely technical or political criteria.*

MAIN OUTCOMES

- **Participation** and consideration of **stakeholders opinions** becomes relevant at all development stages (SWOT analysis, NA, intervention logic)
- Important and active **role of MAs** in applying a participatory approach
 - Ensure diversity of stakeholders involved
 - Manage stakeholders' expectations (framing discussion, clarifying their role and influence).
 - Avoid dominant positions through proper strategic design of the participatory approach
 - Ensure adequate capacities of stakeholders (by *ex ante* evaluator)

QUESTIONS AND ANSWERS

1. How to submit and present the *ex ante* evaluation report ?

The finalized *ex ante* evaluation report will be **submitted** together with the RDP as an Annex.

2. Evaluation questions as bases for *ex ante* evaluation?

The *ex ante* evaluation report does **not** need to be based on **evaluation questions**.

However, if the approach is selected, the “*Guidelines for the ex ante evaluation of 2014-2020 RDPs*” recommends potential evaluation questions.

3. Iterative approach when delay in contracting *ex ante*?

If the *ex ante* evaluation commences late, it is still expected to **assess** the complete RDP and **reflect the process** and **recommendations** in the respective chapters.

CLARIFICATIONS WITH EC

1. How should the SWOT analysis and NA be **presented and submitted** to the EC?
2. How should the SWOT analysis and the needs assessment be **structured** in the RDP?
3. In which part of the SWOT should Member States reflect the **context indicators** that were used?
4. What is the expected **length** for the *ex ante* evaluation report?
5. What parts or elements of the *ex ante* evaluation report should be **included** in the RDP?

FURTHER INFORMATION

1. FAQ website

http://enrd.ec.europa.eu/evaluation/faq/en/faq_en.cfm

In July- Working Document - **Frequently Asked Questions** regarding SWOT analysis, needs assessment and *ex ante* evaluation.

2. Good Practice Workshop Newsletter

3. Webpage on Good Practice Workshop on “The *ex ante* evaluation of SWOT analysis and needs assessment” http://enrd.ec.europa.eu/evaluation/good-practices-workshops/ex-ante-evaluation-swot-analysis-needs-assessment/en/ex-ante-evaluation-swot-analysis-needs-assessment_en.cfm



Thank you for your attention!

Evaluation Helpdesk
Chaussée Saint-Pierre 260
B-1040 Brussels
Tel. +32 2 736 18 90
E-mail info@ruralevaluation.eu
<http://enrd.ec.europa.eu/evaluation/en/>