

AIM OF THE PROJECT

Development of economically and ecologically sustainable business models around agricultural beer making Practical validation of the business models

THE SITUATION

Craft beer is trending Regionally produced agricultural beer is demanded by consumers This creates a niche for an alternative source of

income for mountain farmers

THE CHALLENGES

Arable farming for brewing cereal: area and knowledge in the region have decreased since 1900 Missing local infrastructure for malting Brewing small amounts at constant high quality Botteling and marketing of small amounts







WORK ON THE BUSINESS MODELS SELECTED BY THE PROJECT PARTNERS

- ... PRODUCTION OF BARLEY, WHEAT ETC. AT BREWING QUALITY
- Trials on pilot farms
- Consultancy and documentation
- Research on management and cultivars suited for the region
- Research and networking to extend the local possibilities for malting
- Publication of supporting documents and information

The Business Model Canvas





- ... BREWING BEER INDIVIDUALLY OR COLLECTIVELY
- Trials on pilot farms
- Extension of the network of local brewers
- Research on innovative recipies and processes



... BEER SALES AND MARKETING

- New concepts combining tourism and beer making
- Quality standards for local agricultural beer

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