





Practical example of Erasmus+ projects supporting knowledge flows within the AKIS

### SKIFF - a multilingual e-platform for training

26-27th of June, 2018

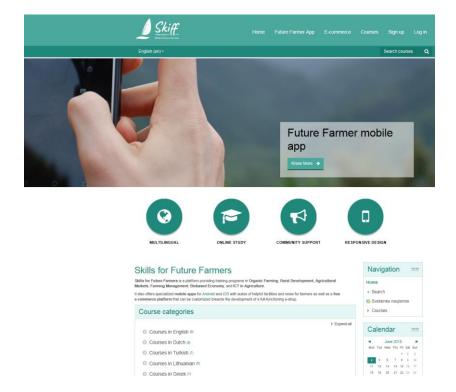
Warsaw

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Computer Technology Institute & Press (GR)











# Why SKIFF?

- A good example of international cooperation supported by projects from the past;
- A new practical approach on a relevant e-trainings programs and content;
- Partners activities in promoting e-trainings after a project finished;
- Looking for other possibilities for common activities.



#### Coordinator:

✓ Computer Technology Institute & Press (GR)

#### Partners:

- ✓ European Institute for Integration and Evolution (GR)
- ✓ Lithuanian Agricultural Advisory Service (LT)
- ✓ BLANKCON (NL)
- ✓ MKV Consulting (TR)
- ✓ Turkish Ministry of Food Agriculture and Livestock (TR)













## SKIFF in summary

### **Advanced Training**

Designed by field experts to cover the following areas: 1. Rural

Development, 2. Organic Farming,

3. Agricultural Markets, 4. Farming Management,

5. Bio-based Economy, 6. ICT in Agriculture, 7. ICT - Precision Farming.

### ICT tools

To deliver the training modules under the e-learning (Moodle) and m-learning paradigm, plus a generic e-commerce platform.





www.future-farmer.eu

### On-line training sessions

Targeted to hundreds of end-users expected to undertake the training modules, go through online tests and offer feedback through online questionnaires.

#### Continuous wide dissemination

Including two local awareness-raising events, in each participating country, before and after the pilot training sessions.







### Summary of Results

- ✓ 1070 users (as of 4/6/2018), from 10 countries, the majority coming from GR, NL, LT, TR
- ✓ 30% of the users reach to a 'course completion certificate'
- ✓ most visited courses:
  - ICT Precision Farming
  - Farming Management
  - Organic Farming
  - o Rural Development Program 2014-2020
  - o ICT in Agriculture
  - o Agricultural Markets
  - Biobased Economy











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# Preparing successful proposal (1)

#### • Know your theme:

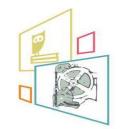
- $\,\circ\,$  study through the Program's aims and objectives;
- $\ensuremath{\circ}$  understand current needs;
- $\,\circ\,$  use quantitative indices, if applicable (OECD, Eurostat, etc.) for your proposal
- $\,\circ\,$  shape your proposal on convincingly addressing the needs

#### • Invest on the European dimension:

- $\,\circ\,$  what is the target group?
- $\circ$  is the consortium qualified/complementary?
- $\,\circ\,$  why should you get EU funding for your idea?
- $\,\circ\,$  do you address any current EU objectives and policies?













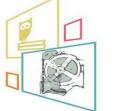
## Preparing successful proposal (2)



### **Invest on WIDE dissemination:**

- o carefully select your target group and draft a dissemination plan;
- exhaust traditional and electronic means (e-fora, email, social media, etc.);
- engage your target groups spreading the news is half-way of reaching your goal.











#### In the long run, an enterprise can not survive by doing the same, only cheaper.

From "FORTH innovation" by Gijs van Wulfen

Thank you



