



Competitiveness and sustainability of rural areas through non-farming sector

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Relevant projects









What do I mean with non-farming sector?

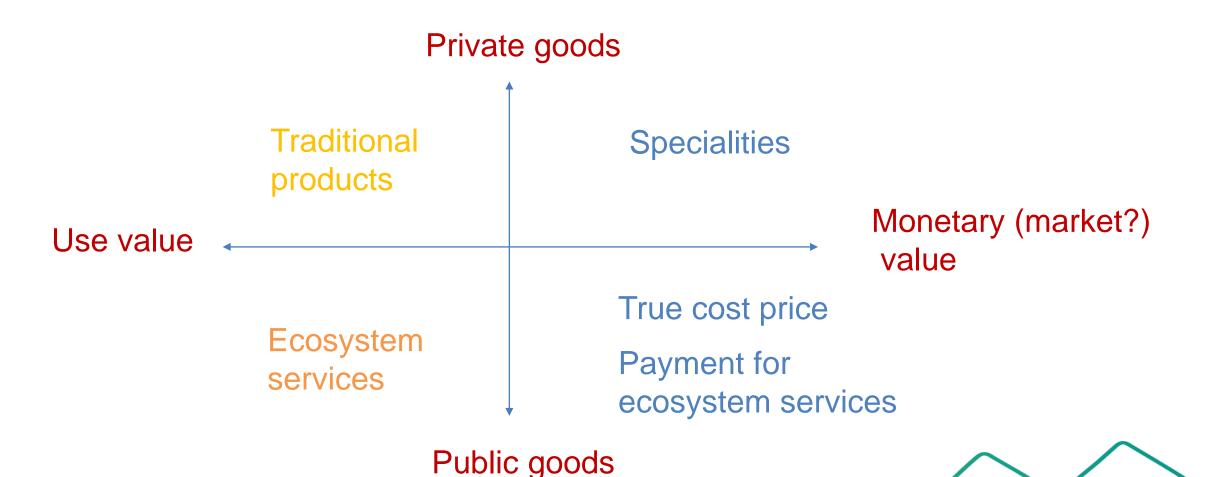
- Food (processing, distribution, retailing)
- Timber and pulp
- Other bioproducts
- Tourism
- Services

All non-farm activities that have a primary resource base



How to assess value? Evaluation to consider also the public goods produced









Value creation



Activities that turn resources into value



Activities that transform value



GLAMUR sustainability matrix

(evaluation criteria and potential indicators)

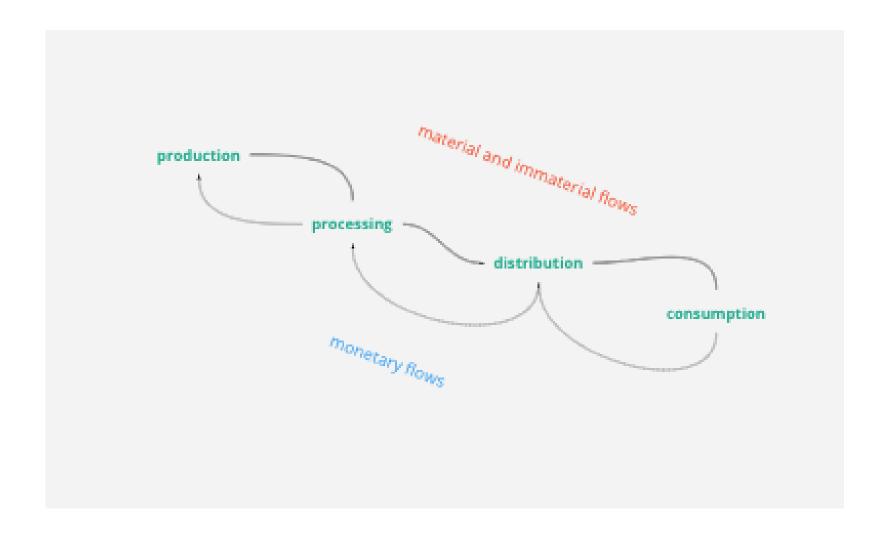
Economic	Social	Environmental	Health
1. Affordability	7. Food security	12. Resource use	17. Nutrition
2. Creation and	8. Consumer	13. Pollution	18. Food safety
distribution of	behaviour	14. Biodiversity	19. Traceability
added value	9. Territoriality	15. Technological	
3. Economic	10. Connection	innovation	
development	11. Labour relations	16. Food waste	
4. Efficiency			
5. Profitability			
6. Resilience			

20. Animal welfare 21. Responsibility 22. Fair trade 23. Information and communication 24. Governance

Ethical



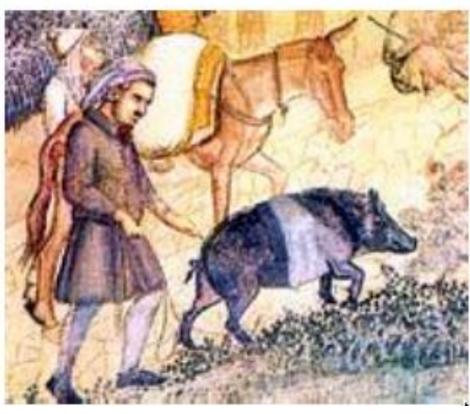
Value is created in value chains





Example: Cinta senese





Example Cinta senese vs generic ham in the Netherlands: spatial configuration

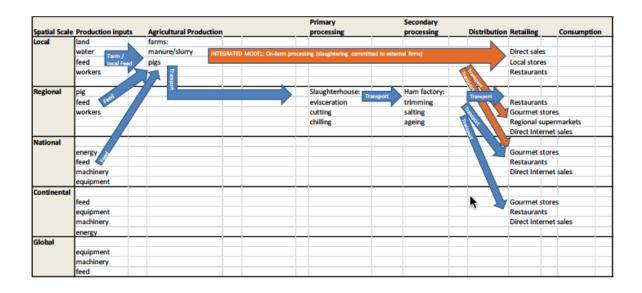




Table 3.2 Soy dependencies of Dutch food produce(Source: LEI, 2010)

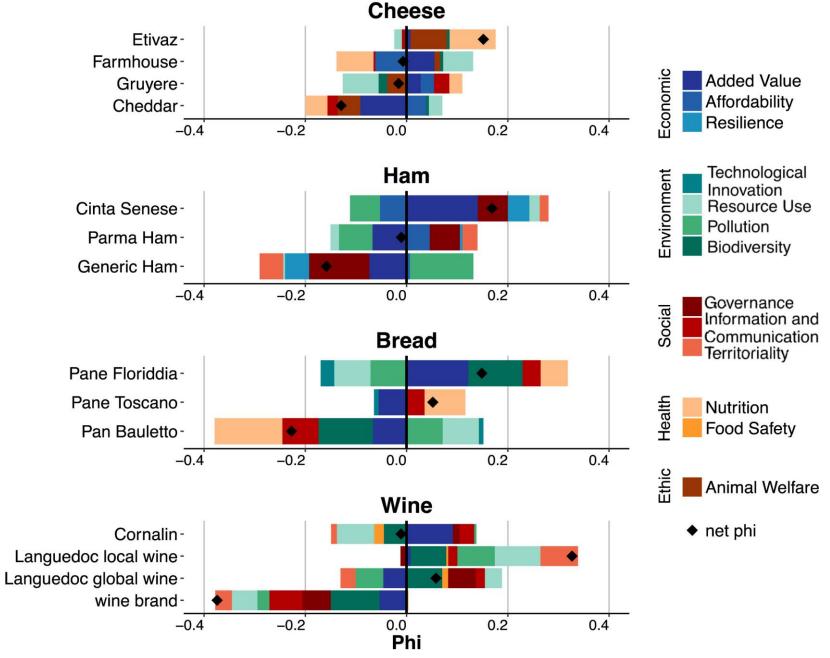
Product	Kg Soy per 100 kg sold animal product
Milk	11
Veal	128
Beef	175
Pork meat	263
Eggs	307
Poultry	575

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	No. hams	Price /kg pig	Price ham	Added value
cinta senese	200	3,71	39,8	1,67
parma ham	80,000	3,58	7,66	0,42
generic ham	300,000	2,34	4,03	0,28





Schmitt, E., Galli, F., Menozzi, D., Maye, D., Touzard, J. M., Marescotti, A., ... & Brunori, G. (2017). Comparing the sustainability of local and global food products in Europe. *Journal of Cleaner Production*, 345-354.



Who benefits from value creation?

	Cinta Senese		Dutch generic ham	
	Rural	Non rural	Rural	Non rural
Farming	+++		++	
Non-farming	+++	+	+	+++
Consumers/citizens	+	+++	+	++

Lessons learned from the research (with relevance for evaluation)

Lesson learned

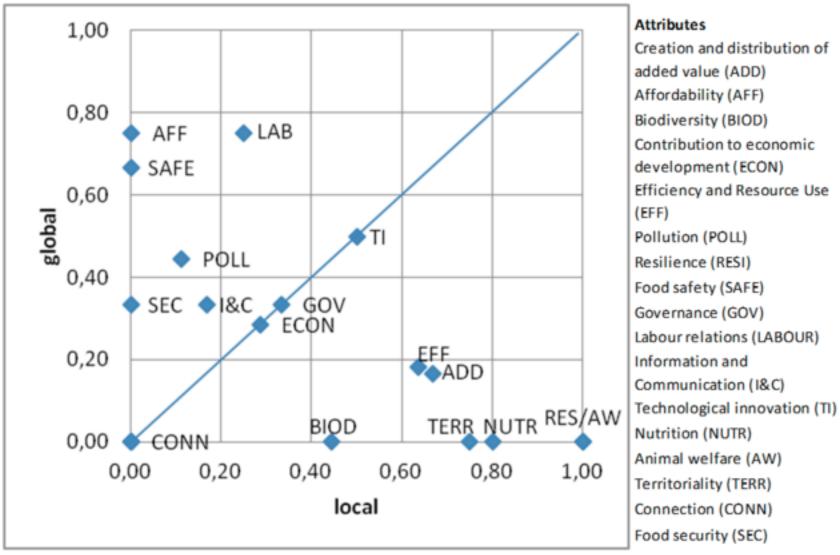
- Support to local business with local primary resource base keeps value created within the region
- Short food supply chains give visibility to local differences
- Food can help tourism to differentiate / tourism provides an outlet for food production
- Cooperation between farming and nonfarming can foster innovation and improve reputation of the rural area

Indicators for evaluation

- Number of local business units linked to local primary production
- Relevance of food supply chains in the area (structure, turnover, added value, sustainability performance)
- Number of rural tourist business units in the area / number of agri-tourisms / number of tourists
- Media coverage of the region and of its products
- Intensity of flows between tourist business and local food production



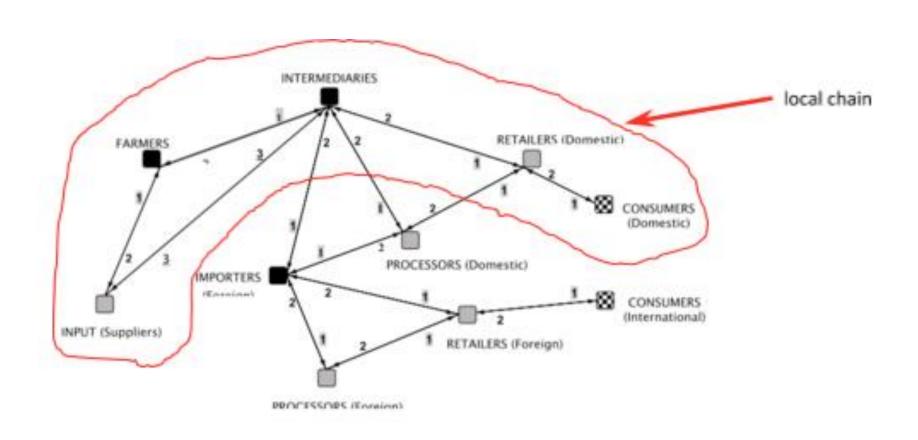
Local and global performance



Brunori, G., Galli, F., Barjolle, D., Van Broekhuizen, R., Colombo, L., Giampietro, M., ... & De Roest, K. (2016). Are local food chains more sustainable than global food chains? Considerations for assessment. *Sustainability*, *8*(5), 449.



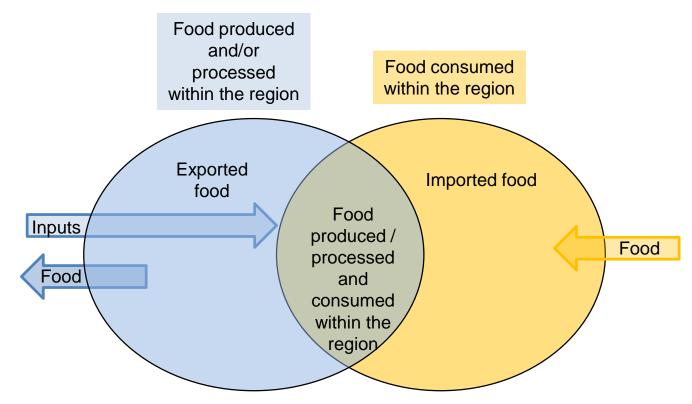
...but local and global are connected as shown in the following example (from Serbia)





From value chains to territorial food systems

You have to assess the contribution to value creation in relation to the characteristics of the system you are analysing...



Methods

- Network mapping
- Analysis of the relational patterns and of the flows
- Participatory sustainability assessment
- Multicriteria analysis
- Life cycle analysis



Final considerations

- Understanding the links between the farm and non farm sector is important
- Assessing processes of establishing links (these projects are about relational patterns)
- When considering both quantitative and qualitative assessment, the former has weaknesses and thus you need to combine the two
- Include assessment based on participatory processes (qualitative)
- For the evaluation of policies more broadly, take into account also innovation (not only technological, but also social, economic, etc.) – broader view



Thank you!

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